



LETTER OF INTENT — Relay (NON-BINDING)

This Letter of Intent (“LOI”) is non-binding and is intended solely to document validation intent and evaluation criteria. It does not create any legal obligation to purchase, deploy, or provide Relay.

Parties

_____ (“Restaurant”) and IronPlate Solutions, Inc. (“Relay”).

Purpose

The purpose of this LOI is to document the Restaurant’s intent to evaluate Relay and to proceed with a Relay pilot or deployment if Relay demonstrates defined performance criteria under real restaurant operating conditions.

Shadow Mode Validation (No Operational Change)

The Restaurant may elect to participate in Shadow Mode validation, in which:

- Servers continue entering orders exactly as they do today using existing POS or tablet systems.
- Servers wear Relay microphones during service.
- Relay listens and drafts structured orders silently in the background.
- Relay does not send orders to the kitchen.
- No workflow, staffing, or service changes are required.

Relay-generated drafts will be compared against actual orders sent to the kitchen to measure order-level accuracy.

Performance Condition

If Relay demonstrates an average order-level accuracy of at least ninety-five percent ($\geq 95\%$) during live service validation at Stokeridge Tavern & Grill and/or Shadow Mode validation within the Restaurant’s own operation, then the Restaurant intends to proceed with a Relay pilot or deployment, subject to mutually agreed implementation details.



Non-Binding Nature

This LOI does not obligate either party to deploy, purchase, sell, or integrate Relay. This document exists solely to capture validation intent and evaluation criteria.

Acknowledgement

Restaurant Representative: _____

Title: _____

Date: _____

IronPlate Solutions: _____

Date: _____